

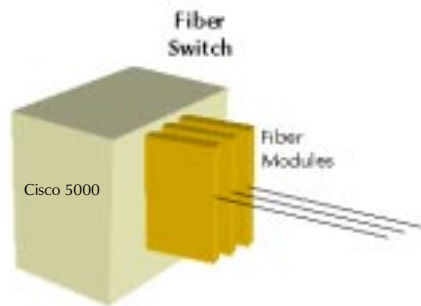


Cisco Systems and IMC Networks — Bringing Brighter Ideas to Light!



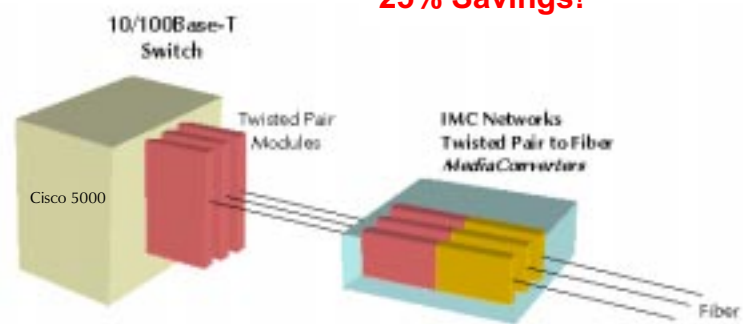
IMC Networks + Cisco = A Winning Solution

IMC Networks' *MediaConverter Series* reduces the overall cost of mid-range or high-end switch/router solutions by increasing the breadth of media support on copper-based switches.



Fiber Configuration

Total Price = \$25,000



25% Savings!

Combined twisted pair switch / MediaConverter configuration

Average Switch Price: \$15,000 + Average MediaConverter Price: \$5,000

Total Price = \$20,000

Benefits

- **Lower Costs.** 10/100Base-T Switch PLUS media conversion IS LESS THAN switch product with integrated media support.
- **Extend the life of legacy switch products** by allowing connections to newer cabling schemes.
- **Extend the life of pre-existing cable topologies** by allowing connections to newer switching products/technologies.
- **Scale as needed** using single-port solutions.
- **Immediate Results.** No switch/router intervention or administration required. *MediaConverters* are "plug-and-play" — new connections are up within seconds.

Features

- **Management** options to increase network integrity.
- **Stand-alone**, single-conversion products for smaller, applications.
- **Fixed, multiple-conversion** products for higher density fixed media applications.
- **Long-haul** products for WAN applications.
- **Wide variety of connector and fiber mode options.**
 - BNC, RJ-45, and TELCO for 10 Mbps
 - RJ-45 for 100 Mbps
 - Multi-mode, single-mode, ST and SC options for all fiber media
 - SX and LX support for Gigabit fiber

For more information and pricing,
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Document #96-97719
August 1998